

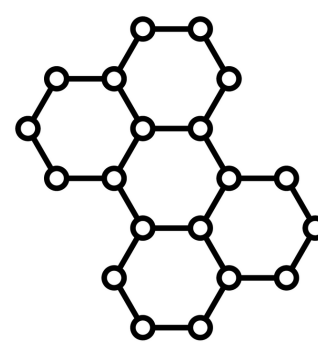


LLOYD'S

# Clinical Trials Insurance







syndicate 1902

# Clinical Trials Insurance

*"What is research but a blind date with knowledge?" Will Harvey*

Within the life science industry successful product research is the key to sustaining a meaningful product pipeline. Amid increasing regulation surrounding product safety, the number of registered clinical trials has grown exponentially with increasing territorial diversity. With insurance requirements incredibly nationalistic it is critical to ally with underwriters who understand the nuances of individual countries.

## What we offer

- Annually renewable or full duration contracts
- Off-the-shelf or bespoke insurance policies
- Access to licensed paper in over 100 countries
- Multi-territory programmes
- Master policy contracts including Difference in Conditions /Difference in Limits provisions
- Run-off cover extensions possible
- Packages with other classes such as General Liability and Medical Malpractice

## What we target

- Phase I, II, III and IV trials
- Bio-equivalence and investigator-led studies
- Sponsored trials of drug, medical device, nutraceutical and biotechnology companies
- Contingent exposures of hospitals, charities and educational establishments
- Biotechnology associations

## Why we're different

- The best service, made possible by:
  - Lloyd's license allowing extensive centralised policy issuance
  - In-house expertise allowing rapid quotation turnaround times
  - Partnership with the leading operators in this class
- Trials of up to 10 years in study duration covered (with discovery / sunset periods in addition)
- Fully compliant policies in native languages where applicable
- Global knowledge of trials – we keep up to date with the frequent changes to regulatory and ethics committee policy requirements and listen to their feedback
- Wide US appetite with ability to consider US trials by US parented companies
- Competitive pricing that is sustainable and recognises the breadth of risk in this class



## The Team

### Philip Trafford

Group CEO and Active Underwriter  
philip.trafford@mciuw.com  
Mobile. + 44 (0) 77 6022 2421

### Daniel Starmer

Head of Life Sciences  
daniel.starmer@mciuw.com  
Mobile. + 44 (0) 77 1856 3782

### Tom Arscott

Underwriter  
tom.arscott@mciuw.com  
Mobile. + 44 (0) 77 0633 6081

### Ryan Black

Underwriting Assistant  
ryan.black@mciuw.com

**Medical & Commercial International**  
1st Floor  
145 Leadenhall Street  
London  
EC3V 4QT

Tel. + 44 (0) 20 3488 4601  
www.mciuw.com

